



April 26, 2021

Dear Eco-Products® Valued Customer:

The global market for ocean freight is suffering through a challenging combination of record low service levels combined with significant price increases as the demand for goods recovers from COVID-19.

As a result of this challenging environment, Eco-Products will be implementing an inventory allocation plan as well as a implementing a 7% price increase on all Eco-Products® product categories effective June 1, 2021 including:

- BlueStripe® family of RPET products and RPS products
- Green Stripe® Cold Cups, Portion Cups & Lids
- CPLA Hot Cup & Soup Cup Lids
- PLA Food Containers & Lids
- PLA Take Out Containers
- PLA Straws & Plates
- Plantware® & Vine® Cutlery
- Worldview™ Containers RPET and PLA lids
- Molded Fiber

We are actively managing the ocean freight challenges and other related costs increases in order to service customers and return our pricing to normalized levels. We encourage you to work with your Eco-Products sales representative to review forecasted demand to ensure that product is available as the market recovers.

All orders received on or after June 1, 2021 will be invoice at the new prices. All contract and bid pricing will increase per the terms of the existing agreements.

Eco-Products® reserves the right to restrict orders that exceed 1/12th of your historical or forecasted volumes. Please contact your Eco-Products® sales representative if you have any questions regarding this announcement.

Thanks for your continued support and choosing Eco-Products®. We appreciate your business.

Sincerely,

Gary Muczko
Vice-President of Sales